

**USERS**

- Public
- Client
- Admin

**Interactions**

**Public** browses Match Marketplace to decide if they need to use the service. Testimonials and the clarity of presentation promote confidence and they can clearly identify benefits and how they'd use. User chooses to subscribe and self-identifies as SalesRep or Company Rep.

**Company Rep** configures Company Profile, queries by region, sector, name or specific qualification parameters. Results can be saved, mined, ranked and contacted. They can get Help.

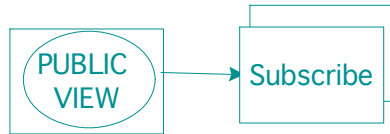
**Sales Rep** configures personal profile, queries by region, sector, name or specific qualification parameters. Results can be saved, mined, ranked and contacted. They can get Help.

**Admin** uses same tools as other users to administer Marketplace, but a different view.

**Inventory**

**Methods**

Query & Results are managed by Matcher Tool; Subscribe, Help, Profile MGR & Contact MGR are handled by CRM. The CMS controls distinct presentations for Public, Company Rep and Sales Rep Views.



### Interactions

Public browses Match Marketplace to decide if they need to use the service. Testimonials and the presentation promote confidence and they can clearly identify benefits and how they'd use. User chooses to subscribe and self-identifies as SalesRep or Company Rep.

In Subscribe users input minimal information to promote completion. Once subscribed Sales\_Rep or Company sees the profile configuration screen until it is complete. Thereafter Sign-in takes user to Query screen.

### Inventory

### Methods

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LOGO Tagline Tagline Tagline

COMPANY COMMUNITY TESTIMONIALS

Sign-In  
User name   
Password

About Marketplace  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-

Sample Search  
 Sales Rep  Company  
SECTOR  
REGION  
SEARCH

Sample Results  
Marketplace has found 200  
[companies][sales  
reps] in the  
[region]

Subscription Input  
Name   
Email   
 Sales Rep  
 Company

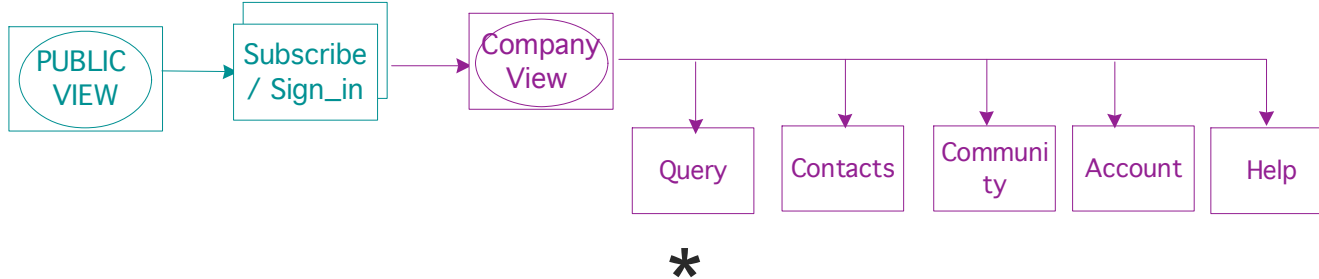
Company Testimonials  
Company Name  
Company Name  
Company Name  
Company Name  
Company Name

Sales-Rep Testimonial image  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-

Sales-Rep Testimonial image  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-


Why Subscribe  
TEXT-  
TEXT-TEXT-  
TEXT-  
TEXT-TEXT-  
TEXT-  
TEXT-TEXT-  
TEXT-

CONTACT POLICY COMPANY COMMUNITY TESTIMONIALS




**Interactions**

**Company Rep** 1st Use defaults to Profile MGR, Next Use defaults to Query.  
 1st Use Company\_Rep configures Company Profile in Account.  
 Queries are conducted by region, sector, and specific qualification parameters. Results can be saved, mined, ranked and contacted. They can get Help.



Tagline  
Tagline Tagline



Hello USER NAME  
 TODAY Last sign-in DATE

SIGN-OUT

QUERY
CONTACTS
COMMUNITY
ACCOUNT
HELP

Dynamic System Messaging

TEXT-TEXT-TEXT  
TEXT-TEXT-TEXT  
TEXT-TEXT-TEXT

Marketplace  
Company View News

TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-

**Configure New Sales\_Rep QUERY**

NEW SEARCH ▶

**SEARCH Sales\_Rep HISTORY**

- DATE SECTOR REGION
- DATE SECTOR REGION
- DATE SECTOR REGION
- DATE SECTOR REGION

RUN SEARCH ▶

**SEARCH Sales\_Rep Results**

-- DATE SECTOR - REGION

- Name  
EMAIL  
Phone
- Name  
EMAIL  
Phone
- Name  
EMAIL  
Phone

SAVE SELECTED
SEE PROFILES

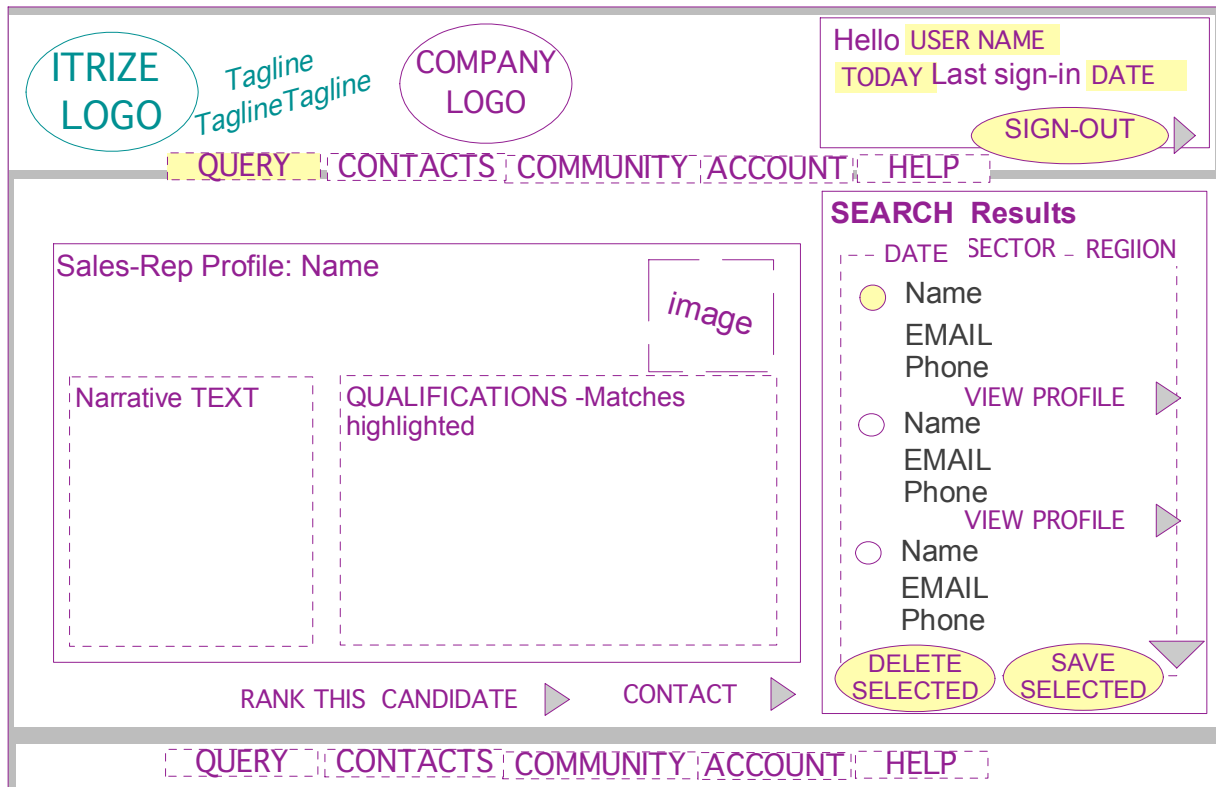
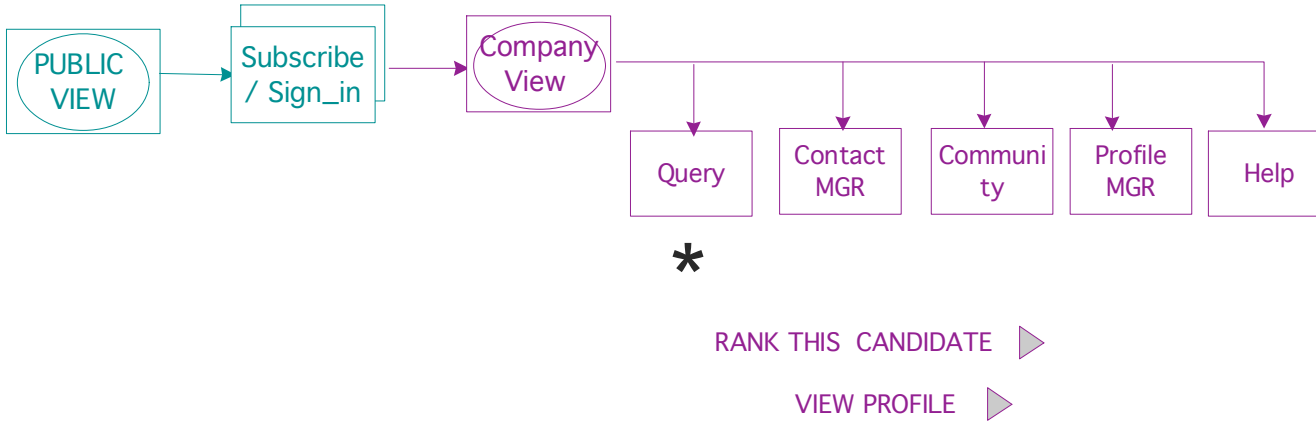
QUERY
CONTACTS
COMMUNITY
ACCOUNT
HELP

**Inventory**

Inventory section content.

**Methods**

Query & Results are managed by Matcher Tool; Subscribe, Help, Profile MGR & Contact MGR are handled by CRM. The CMS controls distinct presentations for Public, Company Rep and Sales Rep Views.



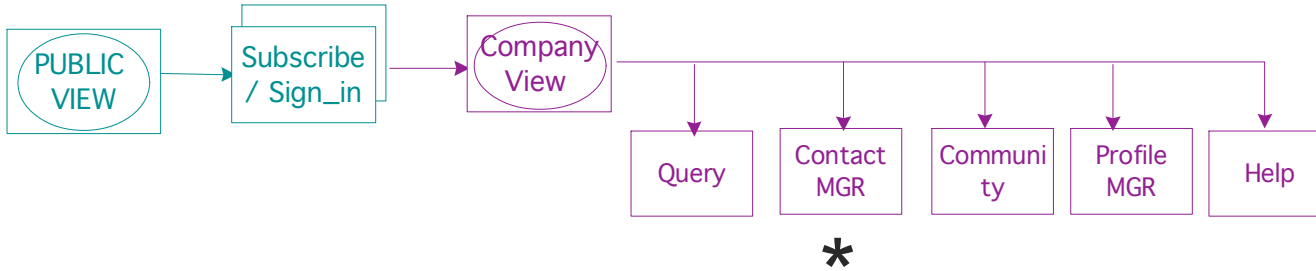
### Interactions

Company Rep views Sales\_Rep profile. and can Contact person or select another profile to view.  
They can get Help.

### Inventory

### Methods

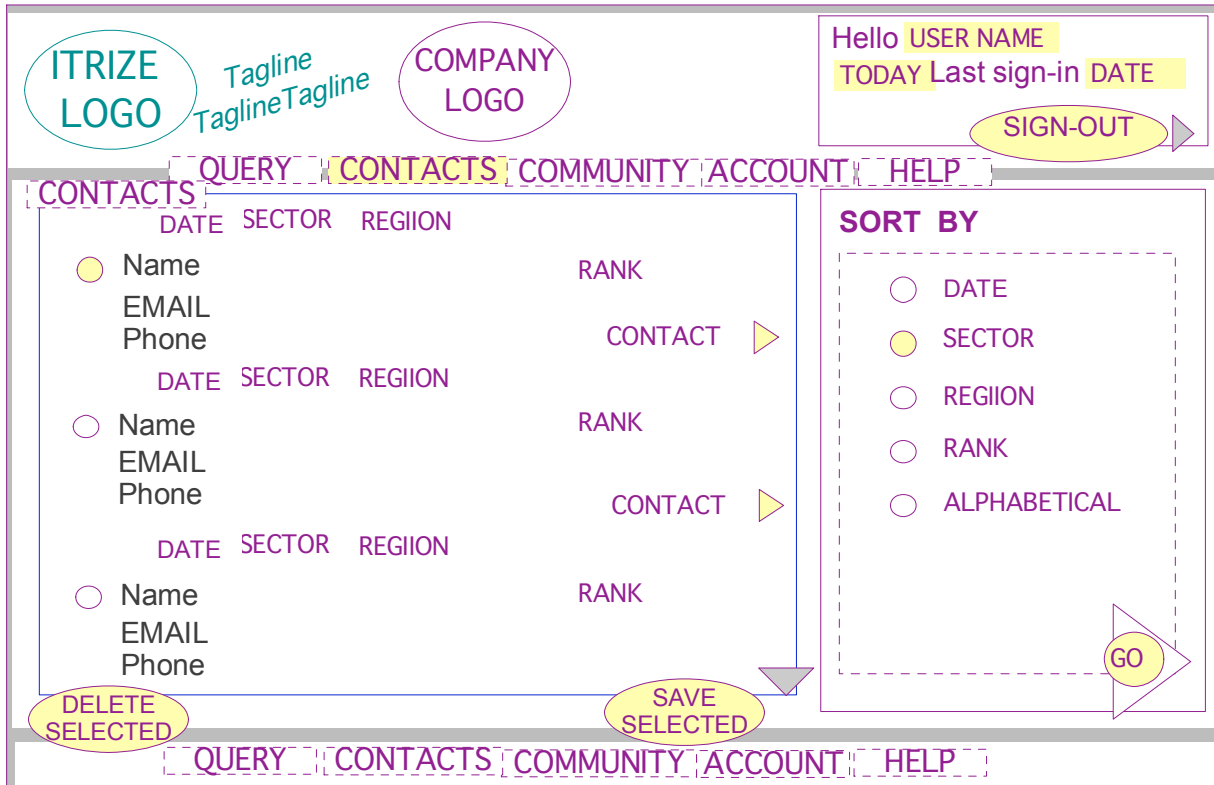
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### Interactions

Company Rep views Sales\_Rep profile. and can Contact person or selectt another profile to view.

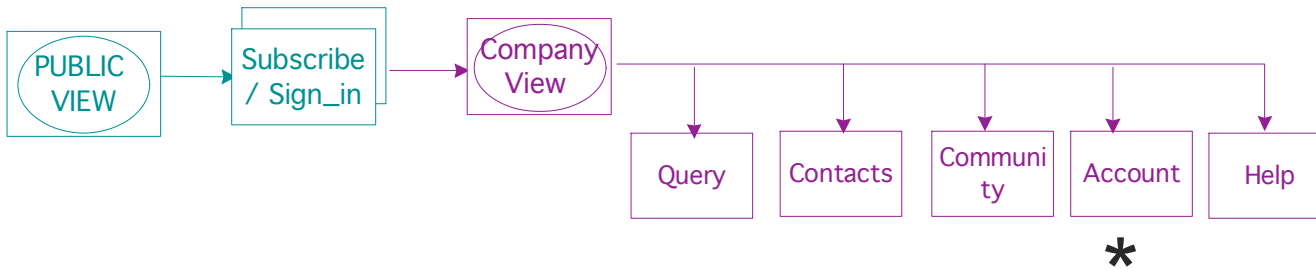
They can get Help.



### Inventory


### Methods

Query & Results are managed by Matcher Tool; Subscribe, Help, Profile MGR & Contact MGR are handled by CRM. The CMS controls distinct presentations for Public, Company Rep and Sales Rep Views.




**Interactions**

**Company Rep** 1st Use defaults to Account (Profile MGR), Next Use defaults to Query. Company Rep configures Company Profile, queries by region, sector, name or specific qualification parameters. Results can be saved, mined, ranked and contacted. They can get Help.



Tagline  
Tagline



Hello **USER NAME**  
 TODAY Last sign-in **DATE**

**SIGN-OUT** ▶

QUERY CONTACTS COMMUNITY ACCOUNT HELP

**CONFIGURE PROFILE**

**1 UPLOAD FILES**  
 One -Sheet **BROWSE**  
 LOGO **BROWSE**

**2 Introduce the Company**  
 TEXT-TEXT-TEXT-  
 TEXT-TEXT-TEXT-  
 TEXT-TEXT-TEXT-  
 TEXT-TEXT-TEXT-  
 TEXT-TEXT-TEXT-  
 TEXT-TEXT-TEXT-

**CLEAR** **SAVE** ▶

**3 Select Sector & Region you work in:**

hit it.

SECTOR

REGION

**4 Select Products & Services you sell:**

▶

**SAVE** ▶

**PREVIEW**

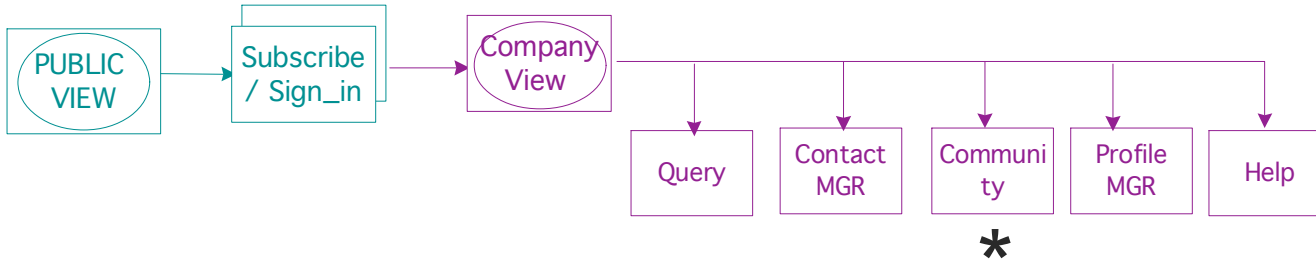
**SUBMIT PROFILE**

QUERY CONTACTS COMMUNITY ACCOUNT HELP

**Inventory**


**Methods**

Query & Results are managed by Matcher Tool; Subscribe, Help, Profile MGR & Contact MGR are handled by CRM. The CMS controls distinct presentations for Public, Company Rep and Sales Rep Views.




Interactions

**Company Rep** 1st Use defaults to Profile MGR, Next Use defaults to Query. configures Company Profile, queries by region, sector, name or specific qualification parameters. Results can be saved, mined, ranked and contacted. They can get Help.



Tagline  
Tagline



Hello **USER NAME**  
**TODAY** Last sign-in **DATE**

SIGN-OUT

QUERY
CONTACTS
COMMUNITY
ACCOUNT
HELP

Community [Company View] News

TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-

TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-

TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-

**Search for other Companies**

SECTOR

REGION

NEW SEARCH

**SEARCH HISTORY**

- DATE SECTOR REGION
- DATE SECTOR REGION
- DATE SECTOR REGION
- DATE SECTOR REGION

RUN SEARCH

**Company Search Results**

DATE SECTOR REGION

- CompanyName  
EMAIL  
Phone
- CompanyName  
EMAIL  
Phone
- CompanyName  
EMAIL  
Phone

CONTACT SELECTED

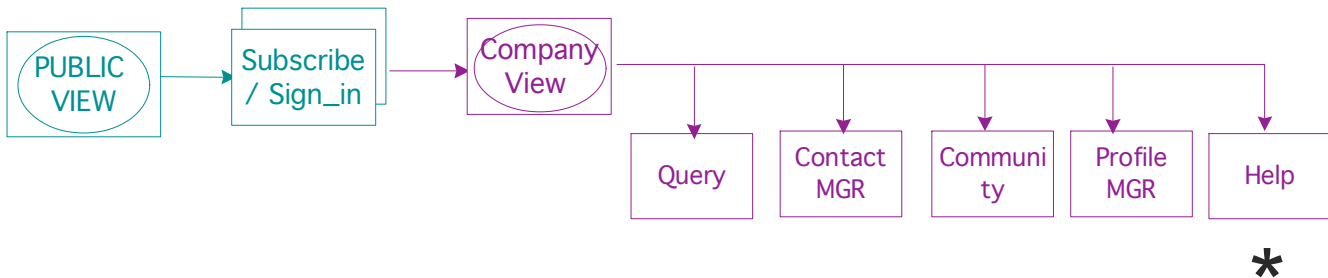
SEE PROFILES

QUERY
CONTACTS
COMMUNITY
ACCOUNT
HELP

Inventory


Methods

Query & Results are managed by Matcher Tool; Subscribe, Help, Profile MGR & Contact MGR are handled by CRM. The CMS controls distinct presentations for Public, Company Rep and Sales Rep Views.




Interactions

**Company Rep** 1st Use defaults to Profile MGR, Next Use defaults to Query. configures Company Profile, queries by region, sector, name or specific qualification parameters. Results can be saved , mined, ranked and contacted. They can get Help.



Tagline  
TaglineTagline



Hello **USER NAME**  
**TODAY** Last sign-in **DATE**

**SIGN-OUT** →

QUERY
CONTACTS
COMMUNITY
ACCOUNT
HELP

System Status Messaging, if any

LIVE CHAT

GO →

**HELP FORM**

ISSUE #

NEW ISSUE  FOLLOW-UP

CONTACT EMAIL

PLEASE DESCRIBE

CLEAR FORM
CONTACT ITRIZE

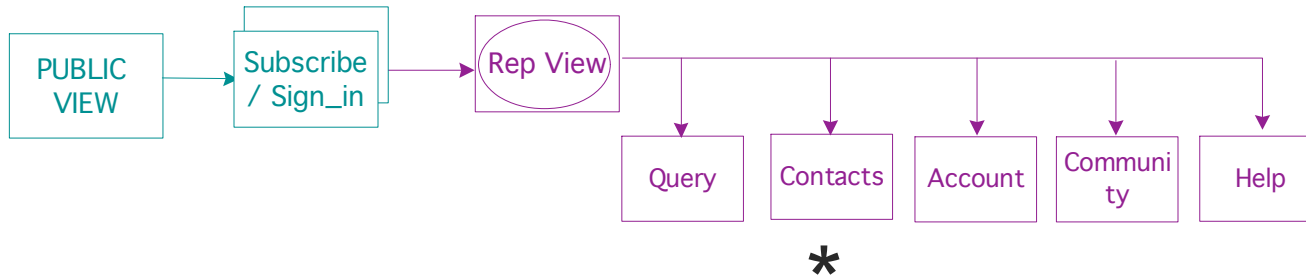
QUERY
CONTACTS
COMMUNITY
ACCOUNT
HELP

Inventory

Methods

Query & Results are managed by Matcher Tool; Subscribe, Help, Profile MGR & Contact MGR are handled by CRM. The CMS controls distinct presentations for Public, Company Rep and Sales Rep Views.





**Interactions**

**Public** browses Match Marketplace to decide if they need to use the service. Testimonials and the presentation promote confidence and they can clearly identify benefits and how they'd use. User chooses to subscribe and self-identifies as SalesRep or Company Rep. **Company Rep** configures Company Profile, queries by region, sector, name or specific qualification parameters. Results can be saved, mined, ranked and contacted. They can get Help. **Sales Rep** configures personal profile, queries by region, sector, name or specific qualification parameters. Results can be saved, mined, ranked and contacted. They can get Help.

**Inventory**

**Methods**

Query & Results are managed by Matcher Tool; Subscribe, Help, Profile MGR & Contact MGR are handled by CRM. The CMS controls distinct presentations for Public, Company Rep and Sales Rep Views.

Tagline  
Tagline Tagline

Hello **USER NAME**  
TODAY Last sign-in **DATE**

SIGN-OUT

QUERY CONTACTS COMMUNITY ACCOUNT HELP

COMPANY Profile: Name

Company  
LOGO

Narrative TEXT

Parameters -Matches highlighted

RANK THIS COMPANY

CONTACT

**Company SEARCH RESULTS**

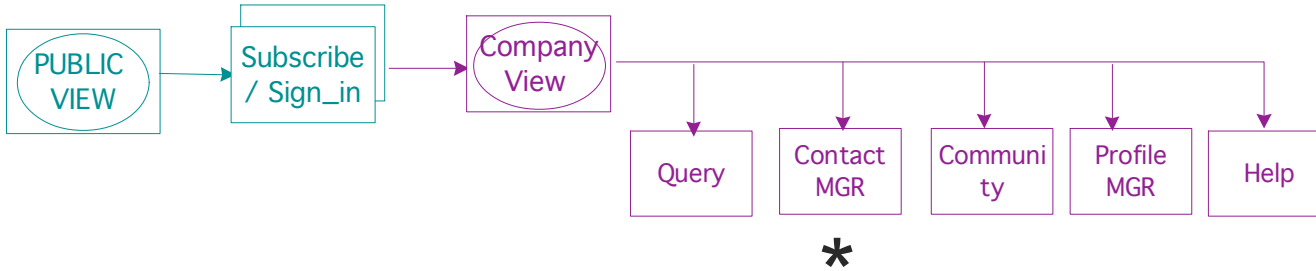
DATE SECTOR REGION

- CompanyName  
EMAIL  
Phone  
VIEW PROFILE
- CompanyName  
EMAIL  
Phone  
VIEW PROFILE
- CompanyName  
EMAIL  
Phone

DELETE  
SELECTED


SAVE  
SELECTED

QUERY CONTACTS COMMUNITY ACCOUNT HELP



**Interactions**

Company Rep views Sales\_Rep profile. and can Contact person or select another profile to view.  
  
They can get Help.



Tagline  
TaglineTagline

Hello USER NAME  
TODAY Last sign-in DATE

**SIGN-OUT** ▶

QUERY
CONTACTS
COMMUNITY
ACCOUNT
HELP

CONTACTS

DATE	SECTOR	REGION	RANK	CONTACT
<input checked="" type="radio"/> Comapny Name				▶
EMAIL				
Phone				
<input type="radio"/> Comapny Name				▶
EMAIL				
Phone				
<input type="radio"/> Comapny Name				
EMAIL				
Phone				

**SORT BY**

DATE

SECTOR

REGION

RANK

ALPHABETICAL

**GO** ▶

**DELETE SELECTED**

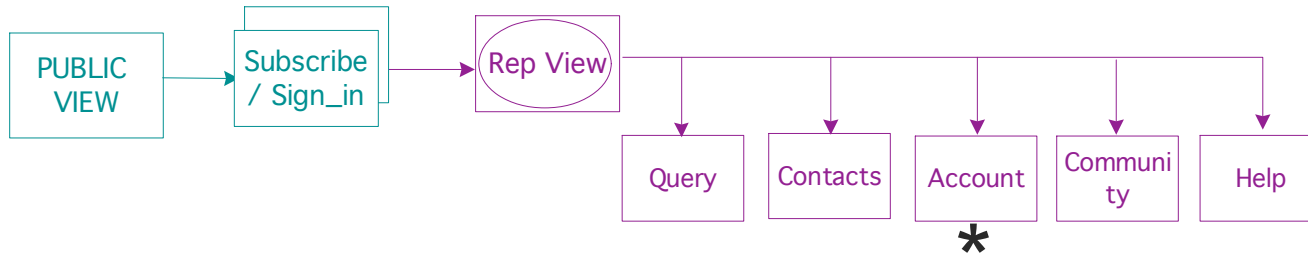
**SAVE SELECTED**

QUERY
CONTACTS
COMMUNITY
ACCOUNT
HELP

**Inventory**

**Methods**

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Interactions

Sales Rep onfigures personal profile, queries by region, sector, name or specific qualification parameters. Results can be saved , mined, ranked and contacted. They can get Help.

Tagline  
Tagline

Hello USER NAME  
TODAY Last sign-in DATE

SIGN-OUT ▶

QUERY | 
 CONTACTS | 
 COMMUNITY | 
 ACCOUNT | 
 HELP

**CONFIGURE PROFILE**

**1** UPLOAD FILES

Resume BROWSE  
 Photo BROWSE

**2** Introduce Yourself

TEXT-TEXT-TEXT-  
 TEXT-TEXT-TEXT-  
 TEXT-TEXT-TEXT-  
 TEXT-TEXT-TEXT-  
 TEXT-TEXT-TEXT-  
 TEXT-TEXT-TEXT-

CLEAR SAVE ▶

**3** Select Sector & Region you work in:

SECTOR  
REGION

**4** Select Products & Services you sell:

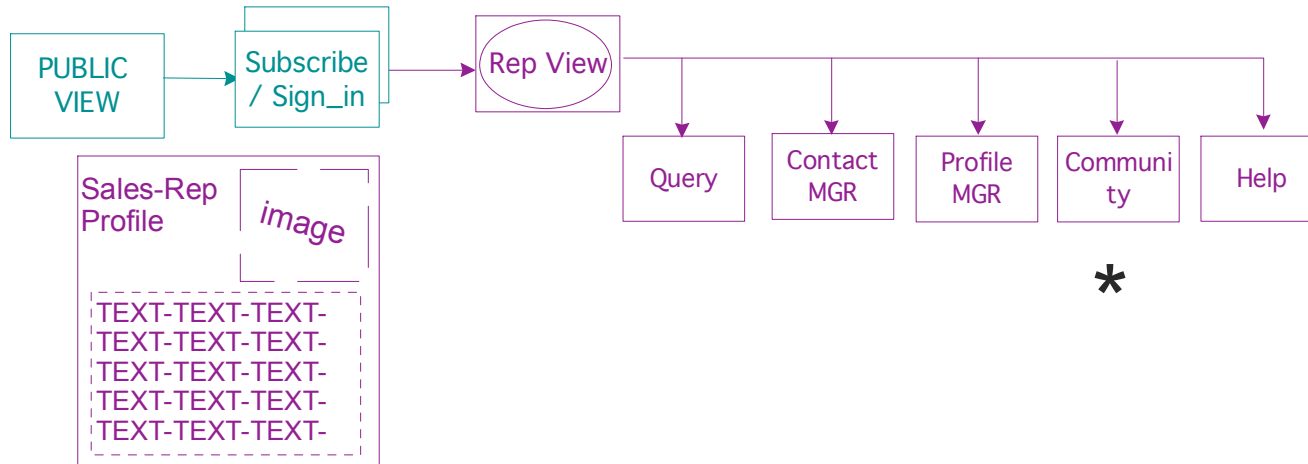
PREVIEW SUBMIT PROFILE ▶

QUERY | 
 CONTACTS | 
 COMMUNITY | 
 ACCOUNT | 
 HELP

Inventory

Methods

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Interactions

Sales Rep onfigures personal profile, queries by region, sector, name or specific qualification parameters. Results can be saved , mined, ranked and contacted. They can get Help.

Inventory

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Tagline  
Tagline

Hello **USER NAME**  
TODAY Last sign-in **DATE**

SIGN-OUT

QUERY
CONTACTS
COMMUNITY
ACCOUNT
HELP

Sales Rep [Sales Rep View ] News

TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-  
TEXT-TEXT-TEXT-

**Search for other Sales Reps**

NEW SEARCH ▶

**SEARCH HISTORY**

- DATE SECTOR REGION
- DATE SECTOR REGION
- DATE SECTOR REGION
- DATE SECTOR REGION

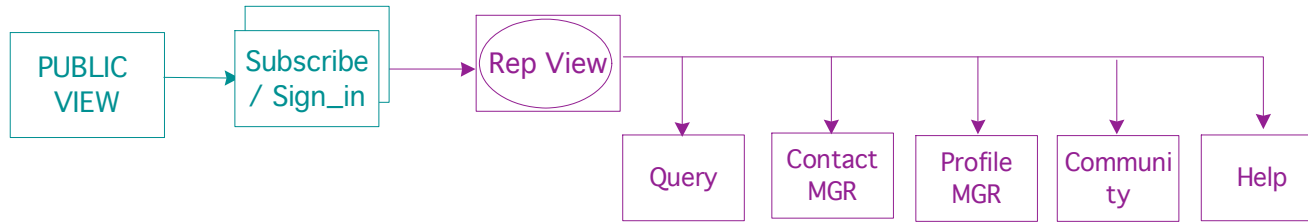
RUN SEARCH ▶

**Sales\_rep Search Results**

DATE	SECTOR	REGION
<input type="radio"/>	Rep Name	EMAIL Phone
<input type="radio"/>	Rep Name	EMAIL Phone
<input type="radio"/>	Rep Name	EMAIL Phone

CONTACT SELECTED
SEE PROFILES

QUERY
CONTACTS
COMMUNITY
ACCOUNT
HELP



\*

Interactions

Sales Rep onfigures personal profile, queries by region, sector, name or specific qualification parameters. Results can be saved , mined, ranked and contacted. They can get Help.

Inventory

Methods

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LOGO Tagline Tagline

Hello USER NAME  
TODAY Last sign-in DATE

SIGN-OUT

QUERY CONTACTS COMMUNITY ACCOUNT HELP

System Status Messaging, if any

LIVE CHAT

GO

HELP FORM ISSUE # [ISSUE #]

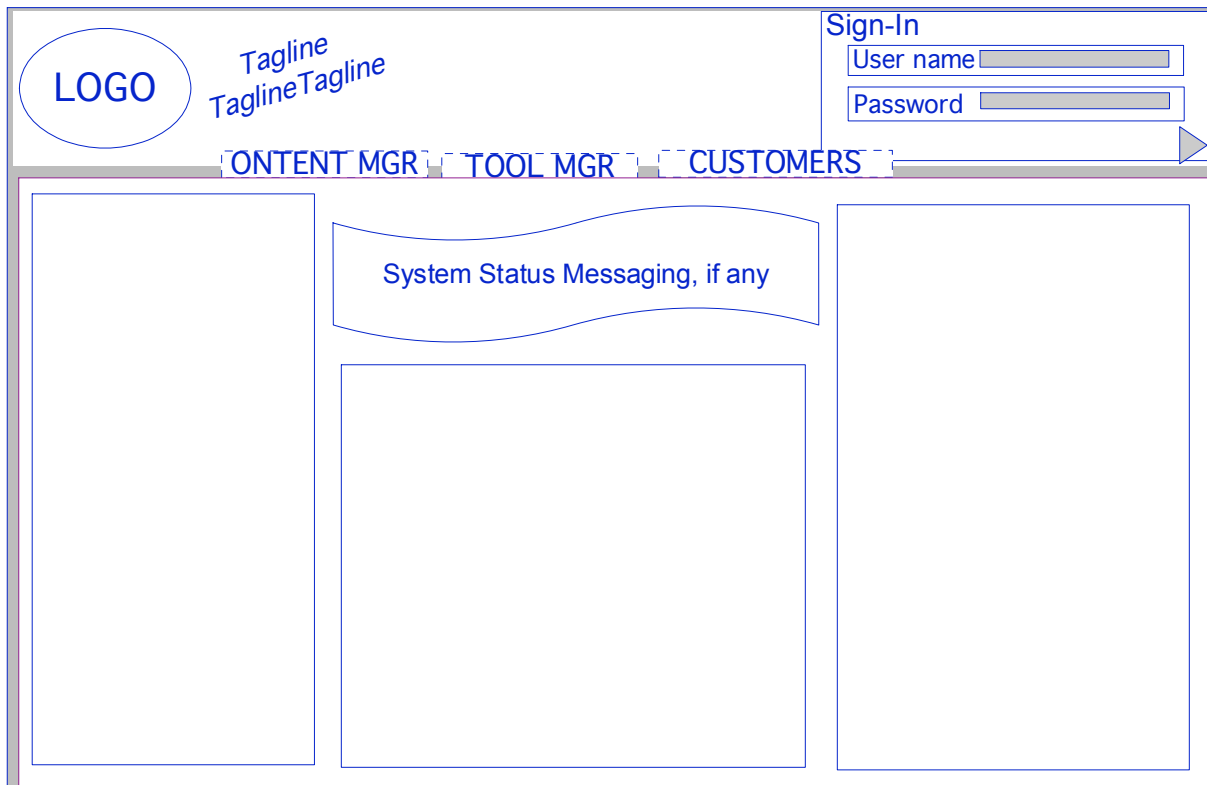
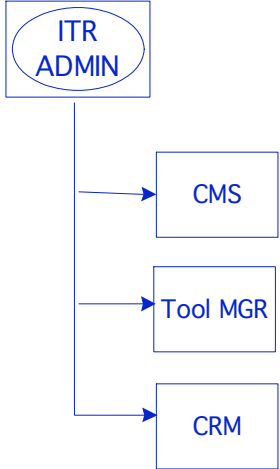
NEW ISSUE  FOLLOW-UP

CONTACT EMAIL [input field]

PLEASE DESCRIBE [input field]

CLEAR FORM CONTACT ITRIZE

QUERY CONTACTS COMMUNITY ACCOUNT HELP



Interactions

ADMIN Manages the services provided to PUBLIC, COMPANY\_REP & SALES\_REP

Inventory

Methods

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